FY 2012
Financial Results

November 15, 2012

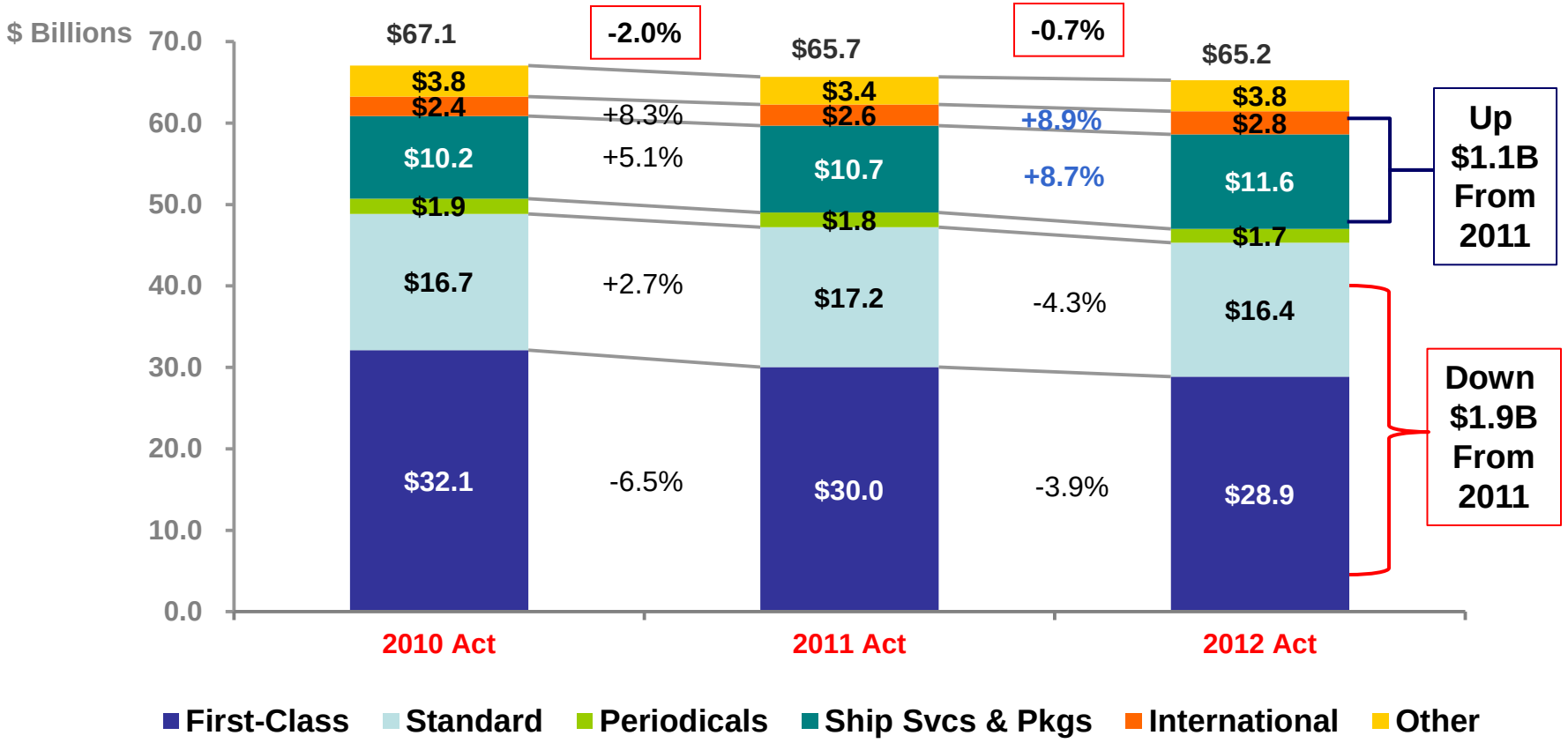
2012 Financial Results

Full Year ended Sept. 30 (Billions)	FY 2012	FY 2011
Revenue	**$65.2**	**65.7**
Expenses *	67.5	68.4
Separation Costs	0.1	-
Operating Income (Loss)*	(2.4)	(2.7)
Retiree Health Benefits Pre-Funding **	(11.1)	-
Workers' Comp. Fair Value Adj.	(0.4)	(1.0)
Workers' Comp. Other Non Cash Adj.	(2.0)	(1.4)
Net Income (Loss)	($15.9)	($5.1)
Volume (Pieces)	**159.9**	**168.3**

* Before RHB pre-funding and non-cash adjustments to workers' compensation liabilities.

** 2011 RHB pre-funding was deferred to 2012.

Revenue 2010 to 2012



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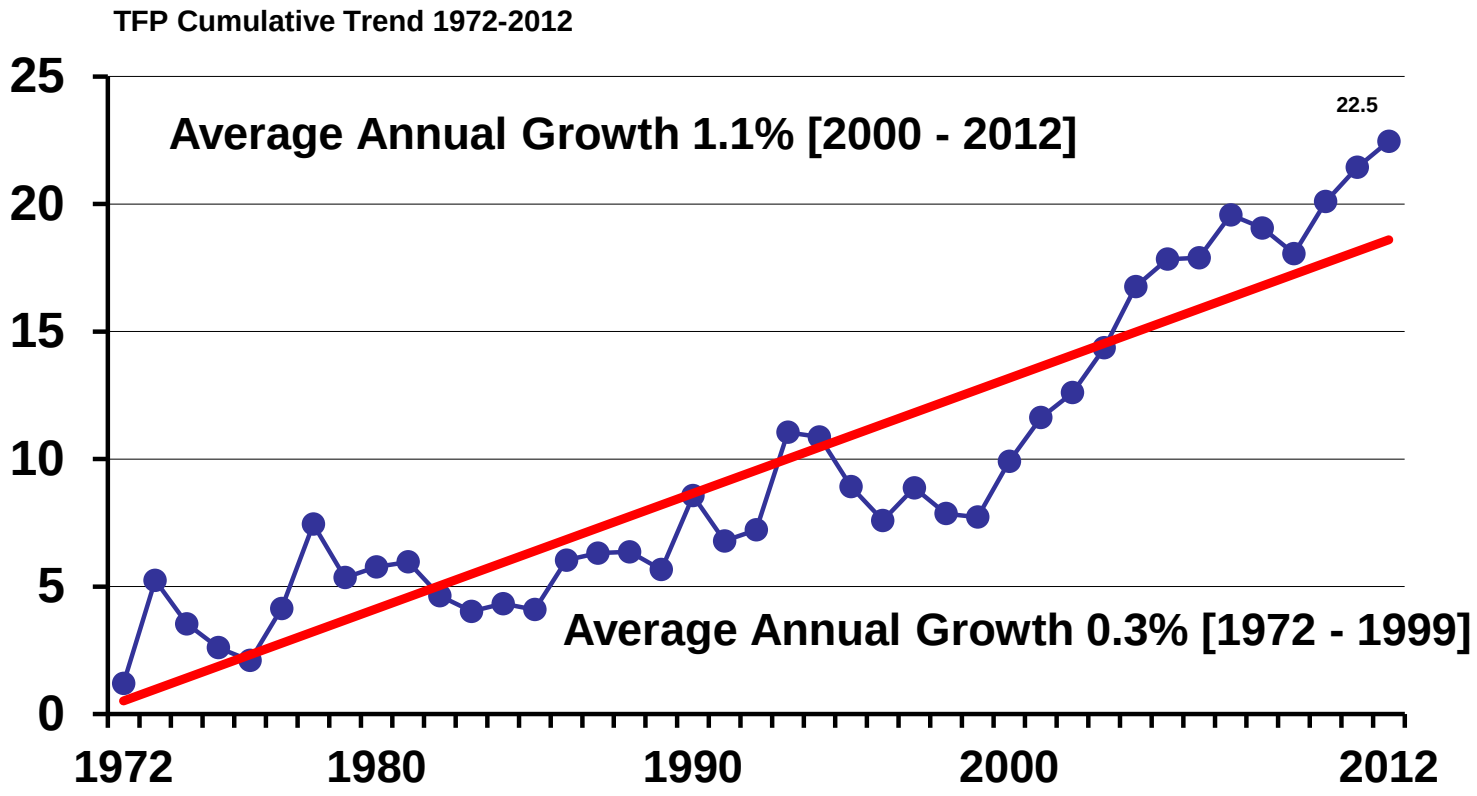
Total Factor Productivity



Source: Christensen Associates

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Complete Financial results are in the Form 10-K:

http://about.usps.com/who-we-are/financials/welcome.htm.

Q & A

Additional questions can be emailed to:
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