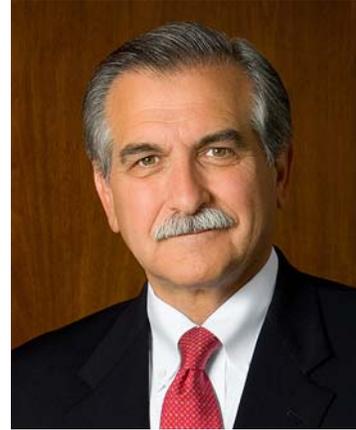


Louis J. Giuliano

Member, USPS Board of Governors

Louis J. Giuliano, former chairman, president and CEO of ITT Corp., has a strong private sector background. At ITT, he was responsible for leading the creation of a strategic vision and an effective operating strategy for this Fortune 500 global-industrial company.

He was named a governor of the U.S. Postal Service by President George W. Bush through a recess appointment on November 3, 2004. He was confirmed by the Senate in June 2005 for the remainder of the term that expired December 8, 2005, and for a full nine-year term that expires in December 2014. He served as vice chairman of the board from February 2009 to January 2010 and as chairman of the board from January 2010 until December 2011. He currently serves as chairman of the Audit and Finance Committee and the Operations Subcommittee and is a member of the Compensation and Management Resources Committee.



During his tenure at ITT, he played a key role in improving the company's operating performance, leading to higher margins, increased cash flow, and significant growth in shareholder value. He led the introduction and implementation of a Value-Based Six Sigma strategy designed to streamline processes and increase operating effectiveness of the company. He joined ITT in 1988 as vice president of the corporation and vice president of Defense Operations at ITT Defense.

Before joining ITT, Governor Giuliano served in numerous positions with Allied-Signal including president of the Avionics Systems Group, which included seven operating units nationwide.

Governor Giuliano serves as senior advisor to The Carlyle Group, and he is an active member of the CEO Forum and the Advisory Board for the Princeton University Faith and Work Initiative.

He is a graduate of Syracuse University with a Bachelor of Arts degree in chemistry and a Master of Business Administration.