

Giselle E. Valera

Vice President and Managing Director, Global Business

Giselle E. Valera was named vice president and managing director, Global Business, effective June 1, 2011. She is responsible for managing the Postal Service's worldwide trade with a focus on international business management, international financial and commercial analysis, global network strategy and technology, and international relations. She reports to the chief marketing and sales officer, executive vice president.

Since January, Valera served as acting associate director of Strategic Planning. Before that, she worked as executive director for global finance and business analysis, where she was responsible for ensuring Global Business operated as a profit center; monitored business performance; and oversaw cost management, financial reporting and analysis. She was instrumental in many successful filings with the Postal Regulatory Commission for Global Business, including the introduction of new product and service offerings to grow international business.

As a former associate partner of the IBM Corporation, Valera served as a Postal Service consultant for many years. From 2002 through 2006 she worked on several projects for Supply Management, Network Operations and Global Business, including the Evolutionary Network Development program.

Valera has a master's degree in International Affairs from George Washington University and a Bachelor of Arts degree from Tufts University. She was born in Lima, Peru, raised in south Florida, and now resides in northern Virginia.

